



PRINTVIS

Presented by Michael Bradley





PRINTVIS

Powered by Microsoft Dynamics





PRINTVIS

FEATURES

The graphic/print industry



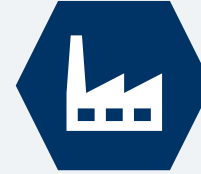
Print methods

- Offset
- Digital
- Screen
- Flexography
- 3D
- Large format
- Security printing



Print product categories

- Commercial print
- Labels
- Printed packaging
- 3D print
- Smart cards
- Apparel
- Large format banners
- Newspapers
- Books & Magazines
- Security print
- Merchandise
- Foil wrapping
-



Print industry companies

- Commercial printers
- Quick print shops
- Banks
- Governmental departments/ organisations
- Food/beverage production companies
- Flexible packaging companies
- Book binders
- Fulfilment
- Organisations with own in-house print dept.
- Full-service advertising agencies



Print industry pains

- Need for better planning
- Need accurate estimation
- Must reduce waste
- Must drive down costs
- Too many systems to maintain and update
-



ABOUT PRINTVIS

Founded as NovaVision Software, 1997 in Denmark

Focus on MIS for the Print & Graphics Industry

Offices in Europe, Asia and North America

More than 350 Commercial Print & Graphics Customers in over 42 Countries

Award-Winning Microsoft Gold-Certified Partner for Over 10 Years

30+ Implementation Partners and Resellers representing 40 + Countries

15+ Years JDF-Certified and Member of the CIP4 Organization

Our Vision



To develop and optimize a **standard system** for the graphical/print industry.



To build and continuously improve our product within a **globally-proven ERP platform**, adding our deep knowledge of the graphics industry.



Establish and nurture a global network of dedicated, **highly-skilled partners** who represent us at a local level.

The Microsoft Story

From the very beginning PrintVis was developed in close cooperation with Navision.

In 2002 Microsoft acquired Navision. PrintVis became Certified ISV – Powered by Microsoft.

Microsoft renamed Navision to NAV and in 2018 MS rebranded NAV as Business Central.

The development of BC is still in Denmark (Microsoft Technology Centre in Lyngby).



NAVISON[®]



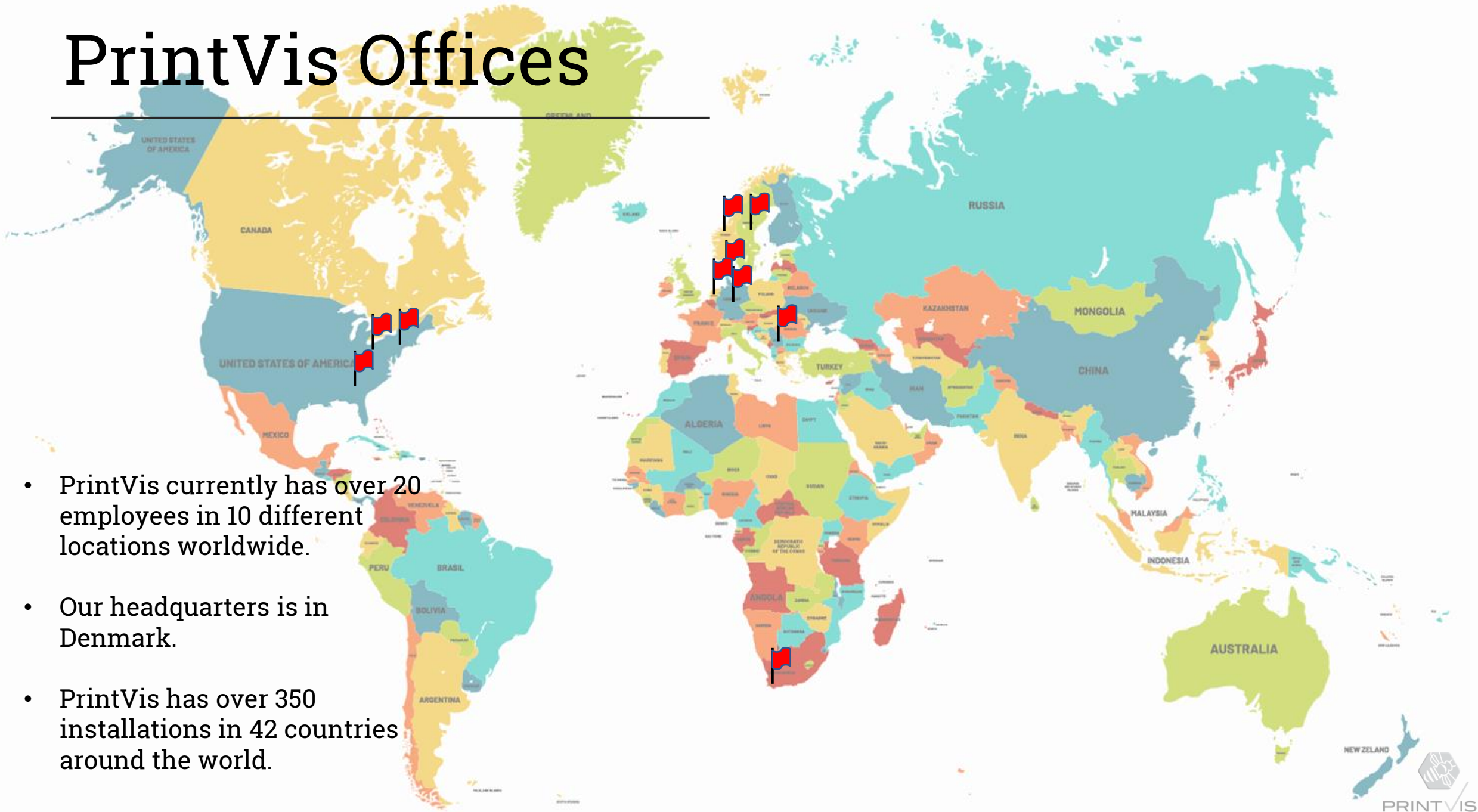
Microsoft
Dynamics[™] NAV



Microsoft Dynamics 365
Business Central

PrintVis Offices

- PrintVis currently has over 20 employees in 10 different locations worldwide.
- Our headquarters is in Denmark.
- PrintVis has over 350 installations in 42 countries around the world.



Headline

Want to learn more about Business Central?

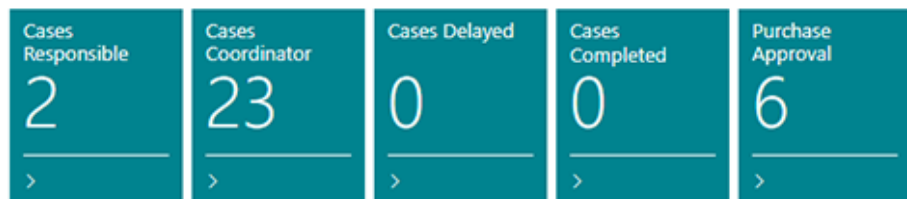
Actions

- + Case Request
- + Case Quick Quote
- + Sales Order
- > Tasks
- > History
- + Case Quote
- + Sales Quote
- + Sales Return Order
- > Sales
- + Case Order
- + Sales Invoice
- + Sales Credit Memo
- > Reports

○ ●

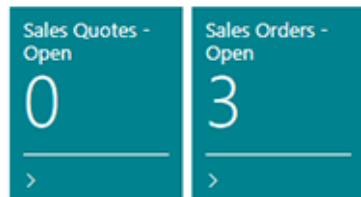
Activities ▾

PrintVis Cases

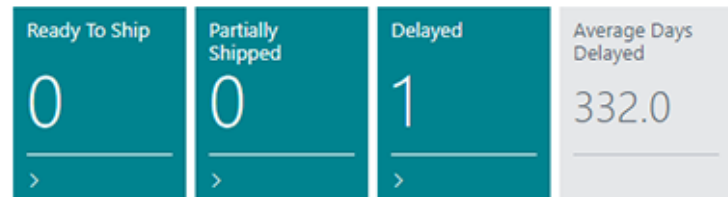


Activities ▾

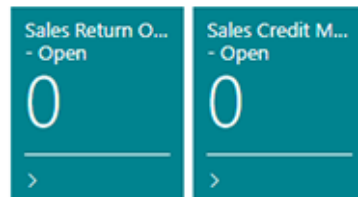
For Release



Sales Orders Released Not Shipped



Returns



Insights

PrintVis Charts ▾

Planned Hours Capacity Unit[01/01/21 - 12/31/21]Column

- Planned Hours
- Unplanned Hours

My Customers ▾

Customer

Trailing Sales Orders ▾

Orders Until Today|Month|No. of Orders|. (Updated at 2:59:52 PM.)

- Released
- Pending Prepayment
- Pending Approval



PrintVis Planning Board:

All

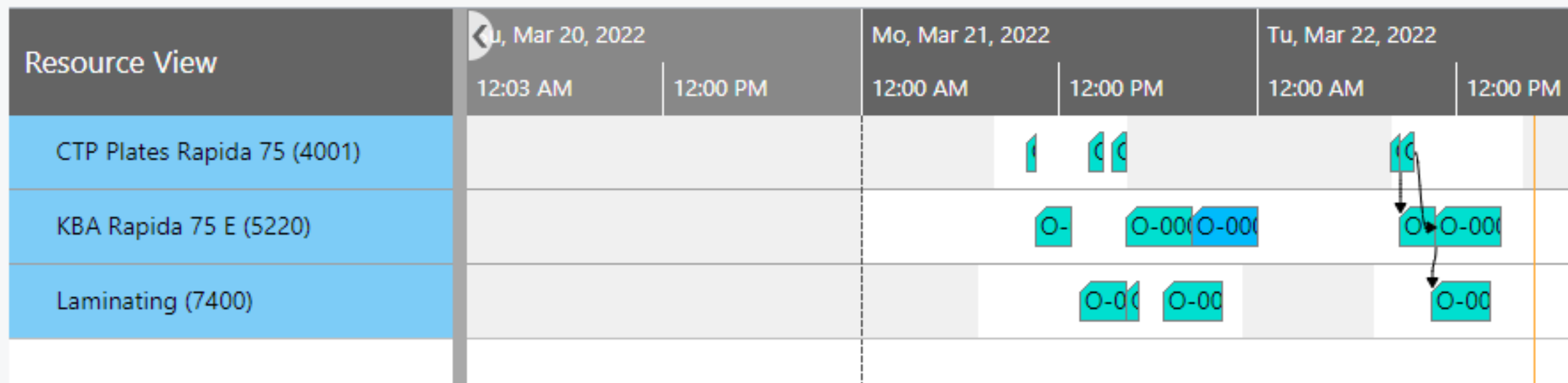
Search

Clear search/highlighting

Reload

Undo Capacity Filter

Show/Hide





A Worldwide Network of Partners



PrintVis is sold and implemented exclusively through a network of highly-skilled Partners to ensure local support and expertise on a globally-proven solution.



Together they serve customers throughout Europe, North and South America, Asia Pacific, the Middle East and Africa.

Customer types

+250

Large enterprise customers with +250 users.
E.g. international packaging companies

25-
250

Medium-sized companies with 25-250 users.
E.g. Commercial print, label production.

<25

Small companies with Less than 25 users.
Cloud or Subscription
E.g. Quick print, large format print company.

Market coverage

Australia	Indonesia	Portugal
Austria	Ireland	Romania
Belgium	Italy	Serbia
Canada	Japan	Singapore
China	Jordan	Slovakia
Croatia	Kuwait	Slovenia
Czech Republic	Latvia	South Africa
Denmark	Lebanon	Spain
Estonia	Lithuania	Sweden
Finland	Malaysia	Switzerland
France	Malta	Thailand
Germany	New Zealand	UAE
Greece	Netherlands	United Kingdom
Hungary	Norway	USA
Iceland	Philippines	
India	Poland	



Licensing Models



Cloud

- Monthly subscription based on the users accessing the system
- Fully Microsoft Azure hosted or hosted on your own VMs or servers



On-prem

- Perpetual upfront user-based software purchase with 16% annual maintenance or as monthly subscriptions (no hosting included).
- Hosted on your own VMs or servers

Integration Possibilities

Microsoft Business Central

- Web services (OData/REST)
- Configuration packages (export and import data from Excel)
- Outlook integration
- Third party applications (credit card payments, advanced shipping, bank reconciliation, etc.)
- Power BI
- Microsoft product integrations (Flow, Power Apps, etc.)

PrintVis

- Web 2 PrintVis (XML)
- JDF/JMF
- eProcurement
- Auto-counting (Moxa box)
- Intercompany/inter-database synchronization
- Other web services and custom development options

The Partner Model

- Through partner model / indirect sale
- PrintVis is represented locally by our partner channel
- Different types of partner companies:
 - Small division of large company (KPMG)
 - Large division in smaller company (Sabre Limited)
 - Pure print industry focus (Wye Print, Rainbow Crossmedia)





Thank you

Questions or comments?



PRINTVIS